



SHELL NIGERIA EXPLORATION & PRODUCTION COMPANY LIMITED (SNEPCo)

TENDER OPPORTUNITY: PROVISION OF DRILLING & COMPLETION FLUIDS, CHEMICALS AND SERVICES - CW760583 (NipeX Tender No: SNEPCO.00000235)

1.0 INTRODUCTION

Shell Nigeria Exploration and Production Company Limited (SNEPCO), operator of Oil Mining Lease 118 (OML 118) on behalf of itself and other Co-Ventures consisting of Nigerian Agip Oil Company Limited, Total Energies Nigeria and Esso Exploration and Production Nigeria (Deepwater) Limited under a Production Sharing Contract (PSC) with Nigerian National Petroleum Company (NNPC) Limited hereby invites reputable and competent registered Nigerian companies who are duly with the Nigerian Upstream Petroleum Regulator Commission (NUPRC) to do business, with proven experience and expertise in the Provision of Oil Country Tubular Goods and Services to apply to be considered for inclusion into the bid list of the tender.

2.0 SCOPE OF WORK/SERVICE REQUIREMENT

The tender will cover three main aspects:

- Provision of drilling and completions fluids, chemicals, and additives.
- Supervision, personnel (including QA/QC specialist for sampling of fluids).
- Provision of personnel and services on the work unit and in the office. Key elements of the scope of services to be provided include:
 - Provision of drilling and completions fluids chemicals and additives for Exploration, Drill & Complete, P&A and Well Interventions
 - Provision of qualified personnel at required levels for the wellsite execution, Liquid mud Plant/Laboratory and Project delivery engineer.
 - Provision of detailed fluid programs and fluid design which shall be verified by SNEPCo prior to spud of each well.
 - Provision of requisite chemicals and other components required to construct and maintain fluids to SNEPCo specification with necessary personnel (rig site engineers) and equipment to monitor drilling fluids properties during all phases of the well.
 - Supply of chemicals and additives in accordance with SNEPCo's technical specifications.
 - Ensuring that technical data sheets including safe handling information are available for all products and additives to be used, and that all containers are clearly marked and are in good condition.
 - Maintaining records of completion fluids chemicals and additives delivered to the worksite including batch numbers, date of manufacture, name of manufacturer and expiry dates, if applicable.
 - Cleaning of any bulk storage facility by the contractor at the contractor's local base for the storage of SNEPCo materials and the disposal of any waste generated therefrom.
 - Carrying out all transportation of contractor items and products to and from the port of loading and co-ordinating the transportation of contractor items and products to and from the drilling unit.
 - Provision of all other contractor items, personnel, and services necessary to perform the work Materials to be supplied Contractor will be required to provide all components required to build and maintain required drilling and completion fluids • Water Based Mud (WBM)
 - Synthetic (mineral oil) Based Mud (SBM)
 - Component Chemicals and additives
 - Containerised Laboratory with equipment
 - Mix on the fly Equipment
 - Storage and Transport tanks
- Ownership of Liquid Mud plant at the Port of loading preferably in Lagos (LADOL) will be an advantage

3.0 MANDATORY REQUIREMENTS

1. To be eligible for this tender exercise, interested contractors are required to be pre-qualified in the Product/Service category in the NipeX Joint Qualification System (NJQS) below. Only successfully pre-qualified suppliers in NJQS database Product Group – **(3.04.13 Drilling Fluids / Mud Services, or 2.07.08 Production / Process / Drilling Chemicals)** will receive Invitation to Technical Tender (ITT). Bidders shall be required to respond to TITT & CITT for work scope and comply with the Nigerian content requirement for each of the scope of work.
2. To determine if you are pre-qualified and view the product/service category you are listed for, open www.vendors.nipex-ng.com and access NJQS with your login details, click on continue Joint Qualification Scheme tool, click check my supplier status and then click supplier product group.
3. If you are not listed in a product/service category and you are registered with NUPRC to do business, contact NipeX office at 8-10 Bayo Kuku Street, Ikoyi, Lagos with your NUPRC certificate as evidence for necessary update.
4. To initiate the JQS prequalification process, access www.nipex-ng.com to download the application form, make necessary payments and contact NipeX office for further action.
5. 6. To be eligible, all tenders must comply with the Nigerian Content Requirements in the NipeX system.

4.0 MINIMUM REQUIREMENTS

- a) Evidence of Contractor's registration in Nigeria (Certificate of Incorporation), Contractor's legal status and profile including Nigerian shareholding and details of any formal technical support agreement with foreign companies. Failure to provide any of these requirements shall constitute a Fatal Flaw.
- b) In the case of joint venture, attach copy of the Joint Venture Agreement or Memorandum of Understanding (MOU), clearly stating the roles, obligations and responsibilities of each party.
- c) Copy of current certificate of registration of the NUPRC, NOSDRA and Rivers State Ministry of Environment or evidence of renewal

5.0 NIGERIAN CONTENT REQUIREMENTS

1. Demonstrate that entity is a Nigerian registered company. Submit certified true copies of CAC forms 10, 02 & 07 (or its equivalent; CAC 2.3, 2.4, 2.5, etc.) including company memorandum & article of association and/or evidence of entity's incorporation, shareholding & ownership structure in Nigeria.
2. Tenderer shall provide evidence of NCEC Category 1,2,3,4 or 5 Manufacturing and Other Related items group (MS) NCEC and or Services and Support NCEC (SS) demonstrating ownership of Blend facility/drilling fluids equipment to be utilized in the execution of the work scope.
3. In line with the NCDMB directive, Tenderers shall submit Binding MOA with in-country manufacturers of Barite for Procurement of Barite in-country.
4. Provide evidence of what percentage of your key management positions is held by Nigerians and what percentage of the total work force are Nigerians. Also, show overall percentage of work to be performed in Nigeria and those by Nigerian resources relative to total work volume.
5. Tenderer shall comply with the latest approved version of NCDMB HCD guideline by committing (via a letter of undertaking) to providing Project-Specific training, man-hour, budget, skill development and understudy plan for Nigerian personnel utilizing OGTAN registered trainer(s) or other approved NCDMB training institution(s).
6. Tenderer shall provide Location of in-country facilities (not limited to administrative office) to execute the work scope

5.0 CLOSING DATE

Only tenderers who are pre-qualified with NJQS in **3.04.13 Drilling Fluids / Mud Services, or 2.07.08 Production / Process / Drilling Chemicals**) as at 16:00hrs on **18/04/2023** being the advert closing date shall be invited to submit Technical Bid and Commercial bids as per double envelope strategy.

6.0 ADDITIONAL INFORMATION

- Proposed contract start date is Q4 2023.
- Contract Duration: 2 years + 1 year extension option.
- All costs incurred in preparing and processing NJQS prequalification shall be fully borne by interested contractors
- All respondents to SNEPCo must ensure full compliance with the Nigerian Oil and Gas Industry Content Development Act, 2010. (NOGICD) All respondents should educate themselves on the requirements of the NOGICD and ensure full compliance. Non-Compliance is a FATAL FLAW.
- This advertisement of "Invitation to tender" shall not be construed to be a commitment on the part of NNPC/SNEPCo to award any form of contract to any company and/or associated companies, sub-contractors or agents; nor shall it entitle any company submitting documents to claim any indemnity from NNPC/SNEPCo and/or any of its partners. NNPC/SNEPCo reserves the right to take final decision on any of the documents received in the pre-qualification/ Technical package.
- SNEPCo shall communicate only with authorized/responsible personnel of prequalified companies in NJQS and not through unauthorized individuals or agents.
- Contractors that are prequalified for this product/service category in NJQS must ensure that the name and contact details (physical address, email address and telephone number) of their company and authorised/responsible personnel are up to date in their company profile in the NJQS database.
- Successful contractors shall be subjected to a Shell facilitated Integrity Due Diligence screening.

Please visit the NipeX portal at www.nipex-ng.com for this advert and other information.

MANAGEMENT

NCDMB CERT. NO.: ES/NCDMB/SNEPCO/ADV/UPD/070323/ PROVISION OF DRILLING AND COMPLETION FLUID